

Website Overview



JRL Background

1984-1992 EF Hutton - Account Executive

1992-2002 JRL Capital - Investor Relations Advisor

2002-2008 VCilitate.com – Investment Banking Advisor

2008 - Present Non-Profit Dynamics



Value Propositions

Feature:

- Unsurpassed design flexibility
- Integrated Email & E-Commerce
- Ease of Use
- Low Cost

Benefit:

- Customized and Personalized Website
- Enhanced Membership Participation
- Low required Computer Skills
- Very Affordable



Software Architecture

"Database-driven"

"Browser-based"

"Globally-managed"



Software Architecture

"Database-driven"

NPD software is powered by ColdFusion MySQL, an Adobe data management program in use since the 1980's by thousands of corporate and government users.



Software Architecture

"Browser Based"

Managed through any web browser, providing multiple points of control.

All admin web pages are passwordprotected.



Software Architecture

"Globally-Managed"

Content can be managed individually or collectively via

the NPD command information center (CIC).



Website Functions

NPD Software includes over 80 individual applications ("Apps"), each designed to perform a specific function.

The list of available Apps continues to grow as they are suggested by NPD clients.



Admin. Dashboard

Provides five major sections:

Page Management
Active Functions
Document Functions
Database Functions
Virtual Help Desk



Admin. Dashboard

Page Management

Alameda MOAA Version 08.04.17 ADM Home Refresh My Account Log Off Delete Cookies
Note: This Domain is hosted by California Council of MOAA



The (virtual) nelp besk!

Enter a Search Word: Search Help Docs

Enter keywords like "email", "membership", "calendar", "registration"

File Nam
Shopping

Email - (

Page Menu controls all pages appearing on the "public" website.

ind Update



Admin. Dashboard

Active Functions



Active Menu includes those apps that have been enabled for the website.



Admin. Dashboard Document Functions

Note: This Domain is hosted by California Council of MOAA JRL is OFFLINE Expand Client-Side Pages: Collapse Main Menus Chapter-Info Chapter-Programs Local-Interest National-Interest Contacts **Expand Child Menus** Expand Active Functions: HP Graphics: California Council of MOAA Calendar News Officers Member Types Custom Links More Active Functions: Member Stories Expand Documents: Newsletter PDFs Member Mtg Age Board Mtg Agenda Board Mtg Minutes By Laws Treasurer Reports Taps Reports Collapse Active Data: Site Navigation Account Setup Registrations Email Program Open Orders Closed Orders Page Hits **Document** Online Ordering Data: edit Card Orders Create Calendar Event Order Create Donation Order **Functions** The (Virtual) Help Desk! Enter a Search Word: Search Help Docs Enter keywords like "email", "membership", "calendar", "registration"

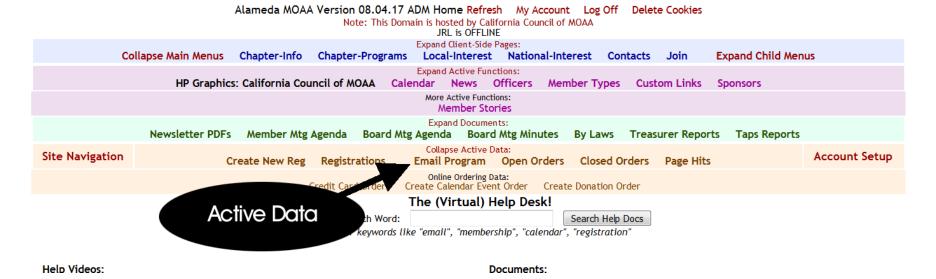
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Documents menu includes all enabled Document-related apps.



Admin. Dashboard

Database Functions



Data Functions includes all enabled datarelated apps.



Admin. Dashboard Virtual Help Desk

Alameda MOAA Version 08.04.17 ADM Home Refresh My Account Log Off Delete Cookies Note: This Domain is hosted by California Council of MOAA JRL is OFFLINE Expand Client-Side Pages: **Expand Child Menus** Collapse Main Menus Chapter-Info Chapter-Programs Local-Interest National-Interest Contacts Expand Active Functions: HP Graphics: California Council of MOAA Calendar News Officers Member Types More Active Functions: Member Stories Expand Documents: Virtual Help Desk **Newsletter PDF** nda Board Mtg Minutes By Laws Treasurer Reports Taps Reports Site Navigation Account Setup mail Program Open Orders Closed Orders ering Data: Credit Card Orders Event Order Create Donation Order The (Virtual) Help Desk! Search Help Docs Enter a Search Word: Enter keywords like "email", "membership", "calendar", "registration" Help Videos: Documents: File Na Help and "how to" documents and/or videos Shoppi nd Update: Email are available for the most popular apps. dvocacy New M Calend

NPU_membersnip_program.pdf



Data Management

Objective:

Maximize member interaction through data management.

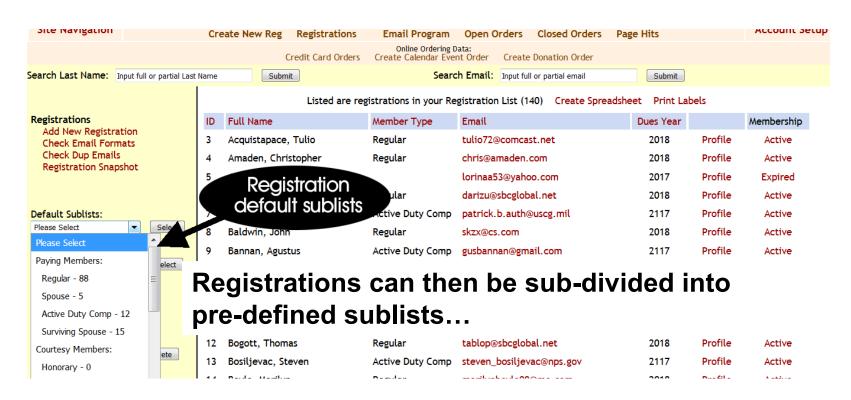
Functions:

Registrations/Memberships
Calendar Events
Email Communications
Calendar Events

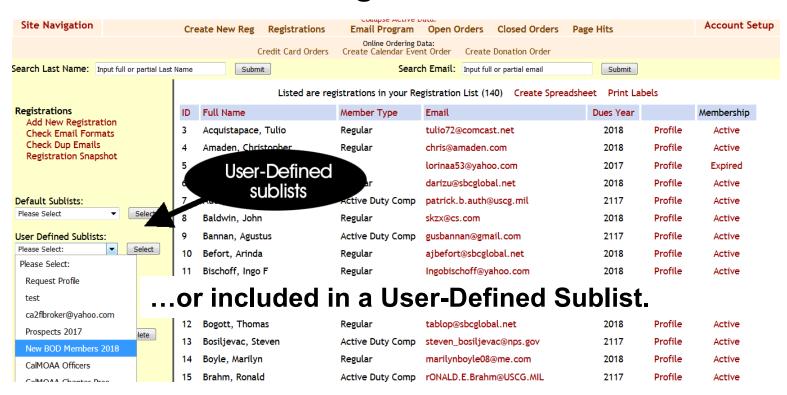




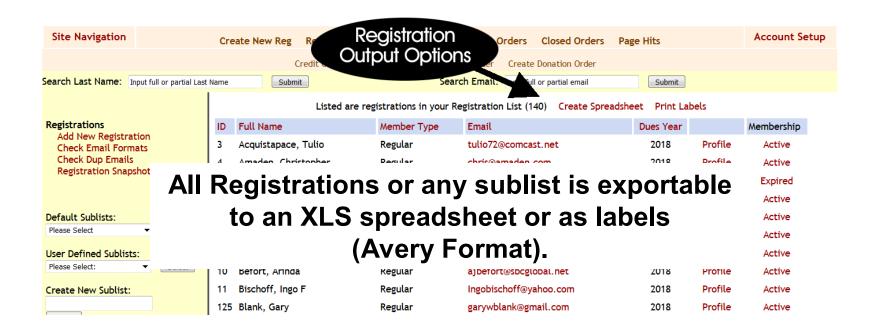














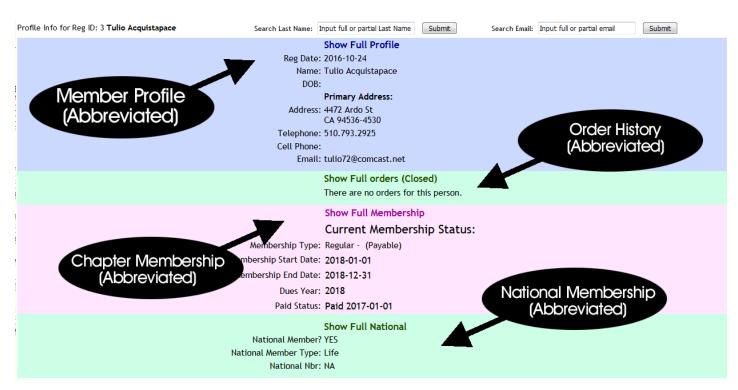
Data Management Registration Detail

Four Levels:

Member Profile
Chapter Membership Status
National Membership Status
Order History



Data Management Registration Detail Sections





Data Management Online Orders

All NPD Websites include an online ordering system.

Order Payments can be make using three options:

Cash or Check
Paypal
Credit/Debit Card

Orders are recorded as being "open" or "closed".

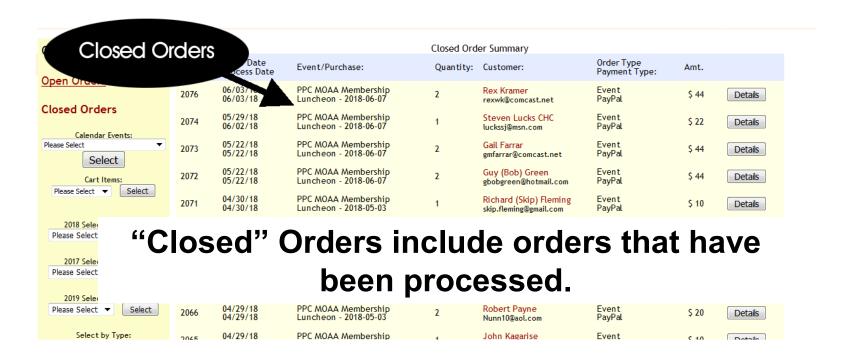


Data Management Online Orders



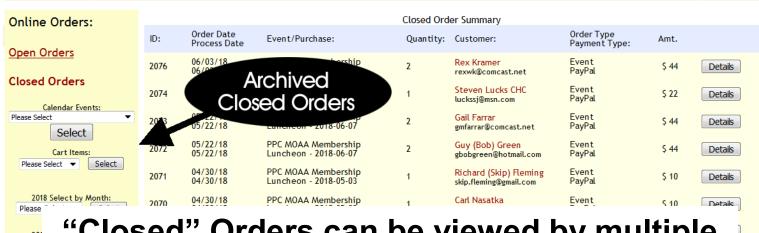


Data Management Online Orders





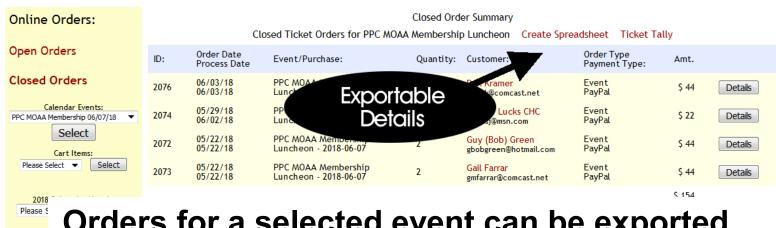
Data Management Online Orders



"Closed" Orders can be viewed by multiple criteria, include event date, cart item or time period.



Data Management Online Orders



Orders for a selected event can be exported as an XLS Spreadsheet.

2017 Please



Data Management Online Orders

Note:

Both OPEN and CLOSED orders are included in this tally.

Event: PPC MOAA Membership Luncheon Date: 2018-03-01 Time: 11:30 Venue: The Club at Peterson AFB
Print Ticket Tally Return to Event Tickets

	Time redect rady Retain to Event reduces												
ID:	Customer:	Order Date: Open/Closed	Total Tickets	Menu Selection - Reservation Name	Order Type:	Amt.	Process Date Payment Type						
2024	Fleming, Richard (Skip)	2018-02-27 Closed Order	1	#1 Sliced Bistro Ste Skip Fleming	Event	\$ 19	2018-02-27 PayPal						
2025	Blaha, Milady	2018-02-27 Closed Order	1	#2 Teryaki Chicken B NA	Event	\$ 19	2018-02-27 PayPal						
2021	borysko, Max	2018-02-26 Order		#1 Sliced Bistro Ste max	Event	\$ 19	2018-02-26 PayPal						
2022	Ticket To	allies	1	#1 Sliced Bistro Ste Gail Farrar	Event	\$ 19	2018-02-26 PayPal						
2023			1	#1 Sliced Bistro Ste Bob Payne	Event	\$ 19	2018-02-26 PayPal						

Ticket tallies can be generated to show menu selections for each purchasing customer.

(For the benefit of the Venue)

			3	 	
	Totals:	20	9 - #1 Sliced Bistro Steak 9 - #2 Teryaki Chicken Breast	\$ 380	

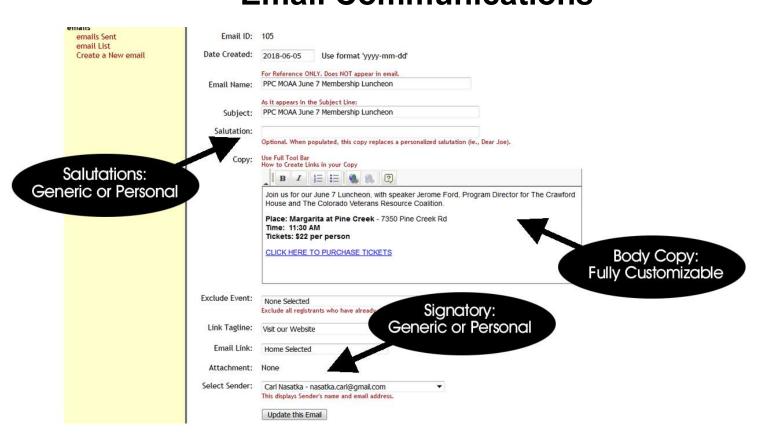


Data Management Email Communications

- Fully integrated email program
 - Both Text and HTML formats
- Recipient Measurement and Analysis



Data Management Email Communications





Data Management Email Communications

From info@ppcmoaa.org

Subject PPC MOAA June 7 Membership Luncheon

To Me <jrl@nonprofitdynamics.com>

Dear Joe,

Join us for our June 7 Luncheon, with speaker Jerome Ford, Program Director for The Crawford House and The Colorado Veterans Resource Coalition.

Place: Margarita at Pine Creek - 7350 Pine Creek Rd

Time: 11:30 AM

Tickets: \$22 per person A sample "text" email.

CLICK HERE TO PURCHASE TICKETS

Carl Nasatka
MOAA Pikes Peak Chapter
Visit our Website
Forward to a Friend
Remove from Mailing List

Update your Registration with Us

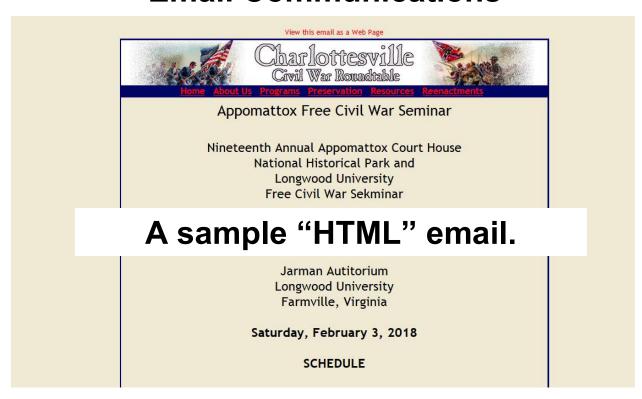
Powered by:



This email has images! Please set your email program to show images.



Data Management Email Communications

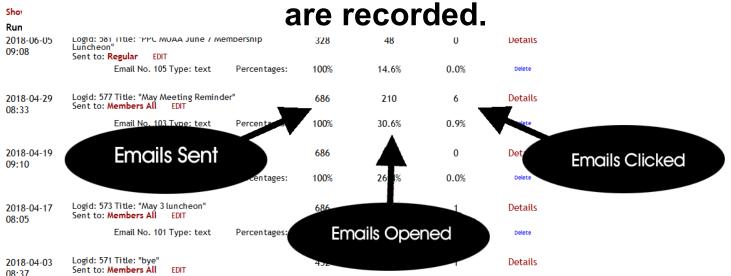




Data Management

Email Communications

All email "opens" and "clicks-thrus"





Data Management

Calendar Events





Data Management

Event Details

Calendar Events

Calendarid: 801

Event Start Date: Tuesday 06/05/18

Title: Test Event

Event Time: 06:30 AM

End Time: 08:00 AM

Copy: Note: Copy shown here is truncated.
This is a test event.

Update Event Copy

Add Contact Information

Add a Venue

Add a Guest Speaker

Add a Sponsor

Add Ticket Information

Replicate This Event

Create News from this Event

Content Variables:

- Description
- Start/End Times
- Contact info
- Venue
- Guest/Speaker
- Sponsor
- Ticketing information



Security

Adobe ColdFusion complies with all industry security protocols.

















For Details visit:

https://www.adobe.com/security/compliance.html



Case History: PPCMOAA.ORG

John Carrigan, President 2014/15

- Membership + 50%
- Event Participation + 35%
 - JROTC Support + 40%



Questions and Answers (Most commonly Asked)

How do we decide which "apps" are appropriate to use with our organization?

Initially, only those Apps that mirror your current website are enabled. Or, if you don't have a website, it will be patterned after an existing NPD website that is similar to yours.

Over time, working together, additional apps can be enabled and incorporated into your website.



Questions and Answers (Most commonly Asked)

How can we be assured that our website will be distinctive in appearance?

All NPD websites are template-based, where all content variables are user-defined. That means your site can be highly customized by defining unique page layout and content, font colors and sizes, graphics and images and, most important,

HOME PAGE DESIGN.



Questions and Answers (Most commonly Asked)

Is it possible to have different people take care of different parts of the website?

Ideally, yes. You decide what person has responsibility for specific website content and they are granted admin permission to control specific pages and/or applications.



Questions and Answers (Most commonly Asked)

Some content might need to be approved by more than one person. How do you handle that?

When one administrator updates content that requires multiple reviews, other named person(s) can receive an email notification whenever the content is updated.



Questions and Answers (Most commonly Asked)

Client are responsible for content, but what if we have a special request?

Of course, NPD is always available to assist, at no additional charge.

Special programming is available to another NPD Clients.



Questions and Answers (Most commonly Asked)

How will we keep our website "fresh" with up-to-date information?

• Utilize NPD CIC home page and new story management.



Questions and Answers (Most commonly Asked)

How do we secure member information and other sensitive data?

First, only registered members with valid emails and passwords have access to member-related web pages. Second, you can designate specific pages that are only accessible by defined persons, such as your Board of Directors.



Questions and Answers (Most commonly Asked)

What happens if the web developer (JRL) unexpectedly falls off the face of the earth?

Nothing. Remember that you have full control of your website and domain. You would continue to manage your website as you are.

At some point, however, you would contact Hostek.com (hosting company) to arrange for direct payment. Should you need changes that require programming skills, they will assist you or refer you to another ColdFusion Programmer.



Presentation concluded

Thank you for viewing!

For more info visit:

www.nonprofitdynamics.com